

# Financial Statement

October 1, 1998 - September 30, 1999

(With comparative totals for Oct. 1, 1997 through Sept. 30, 1998)

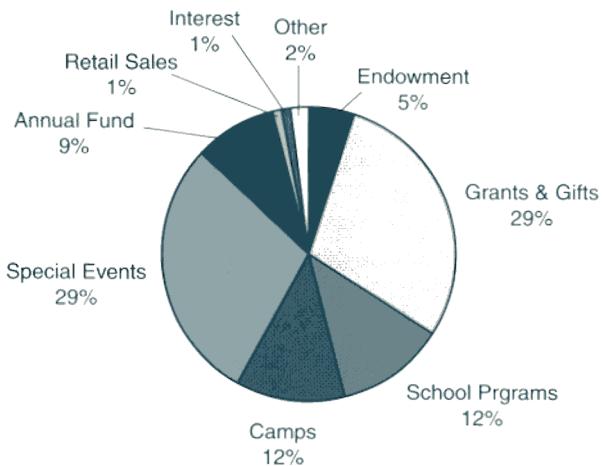
## Balance Sheet

	Total All Funds	
	<u>1999</u>	/ <u>1998</u>
<b>Assets:</b>		
Cash & Equivalents	\$137,811	\$136,970
Accounts Receivable	31,794	750
Inventories	6,917	10,400
Property and Equipment (net of depreciation)	<u>28,819</u>	<u>16,503</u>
<b>TOTAL ASSETS</b>	<b>\$205,341</b>	<b>\$164,623</b>
<b>Liabilities:</b>		
Accounts Payable & Accrued Expenses	\$18,117	\$ 7,493
<b>TOTAL LIABILITIES</b>	<b>\$18,117</b>	<b>\$ 7,493</b>
<b>Net Assets:</b>		
Unrestricted:		
General Fund	\$127,639	\$137,127
Equipment Fund	28,819	16,503
Temporarily Restricted	10,766	3,500
Permanently Restricted	20,000	10,000
<b>TOTAL NET ASSETS</b>	<b>\$187,224</b>	<b>\$167,130</b>

	September 30, 1999 & 1998	
<b>Revenue and Support:</b>		
Endowment (New Hampshire Charitable Foundation)	\$ 17,460	\$ 16,229
Grants & Gifts	106,076	11,470
School Program Support	45,491	43,292
Camp Revenue & Scholarship	43,370	39,436
Special Events	107,155	85,749
Annual Fund Drive	34,039	30,961
Retail Sales	2,535	5,111
Interest Income	4,875	1,954
Other	<u>6,903</u>	<u>2,029</u>
<b>TOTAL</b>	<b>\$367,904</b>	<b>\$236,231</b>

	September 30, 1999 & 1998	
<b>Expenses:</b>		
Administration:		
Personnel	\$64,963	\$65,486
Other	<u>19,304</u>	<u>19,512</u>
Subtotal	<b>\$84,267</b>	<b>\$84,998</b>
Fundraising:		
Personnel	\$29,822	\$28,732
Special Events	27,498	25,993
Other	<u>4,781</u>	<u>3,311</u>
Subtotal	<b>\$62,101</b>	<b>\$58,036</b>
Program Services:		
Personnel	\$89,812	\$79,681
School Programs	11,119	7,890
Summer Camp	18,989	10,265
Nature Program Series	19,461	4,007
Public Information	10,736	8,095
Other	<u>31,325</u>	<u>25,001</u>
Subtotal	<b>\$181,442</b>	<b>\$134,939</b>
<b>TOTAL EXPENSES</b>	<b>\$327,810</b>	<b>\$277,973</b>
Excess (deficit) of revenue over expense	\$ 40,094	(\$ 41,742)

## Revenue



## Expenses

